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AGENDA ITEM REQUEST FORM

Hays County Commissioners Court

Tuesdays at 9:00 AM

Request forms are due in Microsoft Word Format via email by 2:00 p.m. on Wednesday.

AGENDA ITEM

Discussion and possible action to allow the Transportation Department to "rent-to-purchase" a chip spreader

ITEM TYPE	MEETING DATE	AMOUNT REQUIRED
ACTION-MISCELLANEOUS	June 18, 2013	\$48,000 rental cost (92% applied to purchase)

LINE ITEM NUMBER

5413 equipment maint. and repair to 5473-015 equipment rental

AUDITOR USE ONLY

AUDITOR COMMENTS:

PURCHASING GUIDELINES FOLLOWED: YES

AUDITOR REVIEW: BILL HERZOG

REQUESTED BY	SPONSOR	CO-SPONSOR
Borcherding	COBB	N/A

SUMMARY

Over the past 2 years our 10 year old Etnyre chip spreader has experienced numerous breakdowns which resulted in placing a new machine in the FY14 budget. However, a recent breakdown caused us to bring in a factory rep to analyze the problem. His conclusion was that many components (hydraulic pumps, drive pumps, hydraulic cylinders, wiring harnesses) had reached their life expectancy and a major overhaul was needed. Cost could exceed \$30K in parts alone. The Etnyre machine is on the State Buy Board. The supplier (Cooper) has the machine on order (arrival in July) and is willing to rent it for \$15,900 per month with 92% of the rental cost being applied to the purchase of the machine. There is a competitive machine available through Bearcat; however, this machine is not on the Buy Board and would require us to go out for quotes if we wanted to consider its purchase. While it is \$6,000 cheaper, my contacts with Travis County, who have experience with this brand are recommending that we purchase Etnyre as is our Equipment Superintendent and our Paving Supervisor.

06 18 13



17474 Judson Road San Antonio, TX 78247
 Phone (210) 657-5151 Fax (210) 657-5871

Hays County Transportation Department
 Attn: Norm Selbig, Equipment Supt.
 P.O. Box 906
 San Marcos, TX 78667

Revised: 6/5/13
 May 31, 2013
 PH: 512 393 7389
 FX: 512 393 7392
 CL: 512 738 0751

Quotation for Hays County: Transportation - Road & Bridge Dept.
Attn: Jerry Borcharding, P.E., Director
RE: TASB / BuyBoard Contract # 345-10, October 1, 2010

One, New, 2013 Etnyre Self-Propelled Chipspreader, Front Wheel Hydrostatic Drive with computer control application rate and speed control, dual control station with manual sliding console/seat assembly. Powered by Cummins QSB Turbo Diesel Engine rated at 260 HP; 25,000 lb rated front & rear axles; 385/65R22.5-J Tubeless Radial Tires - Wide Base.

Etnyre Self-Propelled Hydrostatic Drive Chipspreader List Price . . .	\$ 156,200.00
Optional Items to be equipped as follows:	
10 / 20 Foot Variable Spread Hopper	\$ 67,700.00
Spread Hopper Hydraulic Powered Raise / Lower System	\$ 2,400.00
4-Wheel Hydrostatic Drive System	\$ 34,300.00
Powered Seat / Operator Console Pedestal	\$ 2,450.00
Strobe Beacon on Telescopic Stand	\$ 500.00
Corner LED Flashing Lights [on all four corners]	\$ 500.00
Full Length Conveyor Flashing	\$ 750.00
Total Budget List Price	\$ 264,800.00
Less: 7 % Contract Discount	- 18,536.00
Budget Amount	\$ 246,264.00
Factory Freight & PDI	\$ 9,450.00
Delivery & Start-Up Training	\$ 2,000.00
Total Contract Sale Amount	\$ 257,714.00

Rental - Purchase Option

Monthly Rental Amount \$ 15,900.00

Purchase Conversion

Convert to Purchase during the first Sixty (60) Days, 100 % of paid rent will apply to purchase.

After 60 Days, 92% of the total paid rent will apply to purchase.

Delivery: Ship from Factory approximately 30-45 Days (Mid - July)
Warranty: One Year - Parts & Labor

Respectfully Submitted,  Rick Chapman, District Manager

Jerry Borcharding

From: Samuel Kerr <SKerr@romco.com>
Sent: Friday, June 07, 2013 2:43 PM
To: Jerry Borcharding
Subject: chip spreader

Follow Up Flag: Follow up
Flag Status: Flagged

Thank you.
good budget number for a 10 to 20 foot 4x4 bear cat chip spreader251,005.00

demo ok, we just need to set up a time.

thank you, call me if you have any questions.

Sam Kerr
Sales Representative
ROMCO Paving Equipment
(210) 885-6111



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